



INCENTIVE GROUP POLICES AND AMENITIES

Windstar Cruises provides the privileged feeling as if sailing on your own private yacht. The adventure of being at sea under sail. The exclusivity of visiting rarely accessed ports of call. The unobtrusive graciousness of a friendly staff. It all adds up to a casually elegant award-winning incentive.

Windstar Cruises operates three sailing yachts: Wind Surf – 156 cabins, Wind Spirit – 74 cabins and Wind Star 74 cabins.

GROUP TERMS AND CONDITIONS

PAYMENT SCHEDULE

Payment	Amount	Due Date
Deposit with Signed Contract	10% of contract	Upon Signing
Payment 2	15% of contract	180 days prior to sailing
Payment 3	25% of contract	120 days prior to sailing
Final Balance	50% of contract	60 days prior to sailing

CANCELLATION POLICIES

Days Prior to Sailing	Cabin Cancellation Allowed	Fee for Excess Cancellations
270-180	15%	10% of cruise fare
179-120	10%	15% of cruise fare
119-90	5%	25% of cruise fare
89-60	0	50% of cruise fare
59-30	0	75% of cruise fare
29 or less	0	100% of cruise fare

- Minimum group size: 10 cabins
- Maximum group size on Wind Spirit and Wind Star: 40 cabins
- Maximum group size on Wind Surf: 75 cabins

INCENTIVE GROUP AMENITIES

- Complimentary “group” one-way transfers and baggage handling to/from the airport/ship on the day of embarkation/disembarkation for scheduled itineraries
- Complimentary one-hour cocktail party with hot and cold hors d’oeuvres
- Complimentary stateroom deliveries during turn down service
- Complimentary meeting refreshment breaks
- Complimentary audio-visual equipment is available: slide & video projection units, screen, microphones, podium, and in-cabin media
- Personal assistance of Windstar Cruises in-house incentive group sales coordinator
- One complimentary trip director cabin (cruise fare) is earned for every 10 paid cabins (max 2). WIND SURF: Three complimentary trip director cabins (cruise fare) are earned on groups of 50 or more paid cabins (max 3)
- One complimentary Site Inspection cabin (cruise fare) provided for groups with 10 cabins under deposit. WIND SURF: Two complimentary site inspection cabins (cruise fare) provided for groups with 50 or more cabins under deposit. Restrictions apply: space subject to availability; site inspection must precede group sailing; NDA, taxes, transfers, and hotel service charge not included

CABIN AMENITIES

- Most cabins convert to queen or twin beds
- Complimentary fresh fruit basket
- Cotton waffle robes
- L'Occitane en Provence bath toiletries
- Lighted make-up mirror and hair dryer
- Personal safe
- Direct-dial ship-to-shore telephones (additional charge)
- Beverage mini-bar refrigerator (additional charge)
- Satellite flat screen TV/DVD with four movie channels
- Bose docking station in each cabin
- Individually controlled temperature dial
- Nightly turn-down service

SHIPBOARD DINING & RECEPTIONS

- Breakfast, lunch & dinner served daily
- Open single seating dining for all meals
- 5-star cuisine served in "The Restaurant"
- Alternative dining in "Degrees" (WIND SURF)
- Indoor/Outdoor Veranda cafe serving breakfast & lunch or private cocktail parties
- Al fresco dining in Candles and Le Marche (WIND SURF)
- 24-hour complimentary room service
- Afternoon snacks daily, except on embarkation day
- Captain's Welcome aboard cocktail reception
- Deck BBQ under the stars
- Afternoon Beach BBQ party in the Caribbean and Costa Rica

SHIPBOARD SERVICES & AMENITIES

- Outdoor swimming pool and Jacuzzi (Two on Wind Surf)
- Gym equipment: Cybex weights system, assorted free weights, two treadmills, two bikes, workout mats and benches
- Aft sports platform (marina), equipment includes complimentary snorkel gear, Sunfish sailboats, windsurfers, kayaks, and water mats
- Scuba equipment available for an additional charge
- Bridge open to all guests while ship is sailing

SHIPBOARD ENTERTAINMENT

- Casino with slot machines, blackjack and poker tables
- Live music in lounge
- Local entertainment (subject to itinerary/availability)
- Library stocked with DVDs, CDs, books, and board games

ALA CARTE AMENITIES (Additional Charges)

- Internet (WiFi), satellite telephone & fax
- Gift shop
- Salon and spa services: hair, manicurist, massage, facial, etc.
- Ship doctor
- Customized shore excursions
- Beverage packages
- Cocktail receptions