

INCENTIVE GROUPS & CHARTERS

WINDSTAR®
CRUISES

VIRGIN GORDA, BRITISH VIRGIN ISLANDS



THE BIG *ADVANTAGES* OF SMALL SHIPS

WITH THE WIND BEHIND YOU AND THE STARS ABOVE, YOU CAN SAIL ANYWHERE
ON BOARD THE PERFECT YACHT FOR YOUR GROUP'S TRAVEL STYLE:

ALL-SUITE STAR CLASS YACHTS

Star Breeze, Star Legend, Star Pride, Star Seeker & Star Explorer

- Accommodates groups from 10-62 suites
- These luxurious newly transformed all-suite yachts feature 156 lovely, well-appointed accommodations of at least 277 square feet, beautiful new bathrooms, new World Spa by Windstar, infinity pool, a wide variety of gourmet dining and complimentary Marina.

CLASSIC WIND YACHTS

Wind Surf, Wind Spirit & Wind Star

- Accommodates groups from 10-70 staterooms aboard *Wind Surf* and 10-30 staterooms aboard *Wind Spirit* & *Wind Star*
- With billowing sails, wide-open decks and elegant outdoor spaces these yachts are the perfect way to enjoy warm seas and tropical breezes. These intimate yachts feature 74-171 spacious staterooms, gourmet dining options and complimentary Marina.



The Wind and Stars have always known the way. For millennia they've guided the curious on their journeys and connected them with their destinations. For those sailing with Windstar, they still do. Discover the unspoiled and unfamiliar in a style that will completely transform the way you travel, and where surprise and delight are your constant companions.



Get closer to everything, get away from the crowds and explore the world more intimately. Windstar knows the way for incentive groups to experience the ultimate travel reward that is 180 degrees from ordinary. Our exquisite attention to every detail demonstrates your appreciation, motivates teams, and creates lasting memories that bond people together.

OCEAN VIEW STATEROOM AMENITIES

- Most staterooms convert from queen to twin beds
- Owner's Suites and Classic Suites feature Private verandas (*Star Pride*, *Star Breeze* & *Star Legend*)
- Balcony Suites feature French-style balconies (*Star Pride*, *Star Breeze* & *Star Legend*)
- Floor-to-ceiling infinity windows that open to let in the ocean breeze (*Star Seeker* & *Star Explorer*)
- Complimentary fresh fruit basket
- Cotton waffle robes and slippers
- L'Occitane en Provence bath toiletries
- Lighted make-up mirror and hair dryer
- Personal safe
- Lighted make-up mirror and hair dryer
- Direct-dial ship-to-shore telephones (additional charge)
- Beverage mini-bar (additional charge for alcohol)
- Satellite flat screen TV
- Individually, controlled temperature dial
- Nightly turn-down service
- Shoe shine service

SHIPBOARD DINING & RECEPTION

- Breakfast, lunch & dinner served daily
- Open single seating dining for all meals
- World-class gourmet cuisine served in Amphora (James Beard Foundation Signature Recipes on every cruise)
- Al fresco dining in Candles restaurant serving grilled entrees and steaks for dinner, reservations required
- Al fresco dining in Star Grill serving lunch and dinner. (*Star Class Yachts*)
- Basil + Bamboo will replace Cuadro 44 on *Star Legend* in December 2025 and *Star Pride* in April 2026. Basil + Bamboo is currently available on *Star Breeze*, reservations required
- Indoor/Outdoor Veranda restaurant serving breakfast & lunch
- Alternative dining in Stella Bistro - contemporary bistro with a French twist (*Wind Surf* only), reservations required
- 24-hour complimentary room service
- Afternoon snacks daily, except on embarkation day
- Captain's Welcome Reception (house wine/sparkling wine)
- Signature On board Barbecue under the stars (itinerary, and weather dependent, may not be feasible on cruises embarking/debarking in US waters)
- Cooking demonstrations powered by the James Beard Foundation and recipes by James Beard Foundation chefs
- Signature Sail Away ceremony

SHIPBOARD SERVICES & AMENITIES

- Complimentary unlimited non-alcoholic beverages, including bottled water, sparkling water, sodas, fresh juices, fruit smoothies, tea, coffee, cappuccino, latte, mocha, espresso and zero-proof cocktails
- Outdoor swimming pool and Whirlpool
- Unlimited use of fitness center and exercise classes
- Marina, equipment includes complimentary snorkel gear, 2-person sailboats, paddleboards, 1-2 person kayaks, water trampoline and water mats (port and weather dependent; some ports regions such as Alaska, do not allow the watersports operations); Bridge open to all guests while yacht is sailing

SHIPBOARD SERVICES & AMENITIES

- Live music in the Lounge
- Local entertainment (subject to itinerary/availability)
- Library stocked with books and board games
- Nightly port talks





INCENTIVE GROUP AMENITIES

- Captain's Welcome Reception (house wine/sparkling wine)
- Complimentary 1-hour cocktail party with hot and cold hors d'oeuvres
- Complimentary stateroom deliveries during turndown service
- Complimentary meeting refreshment breaks
- Complimentary audio-visual equipment is available: slide & video projection units, screen, microphones, podium, and in-cabin media
- Onboard barbecue under the stars (itinerary and weather dependent, may not be feasible on cruises embarking/debarking in US waters)

FOR GROUPS ON WIND STAR & WIND SPIRIT

- One complimentary trip director stateroom/suite (cruise fare) is earned for every 10 paid staterooms/suites (maximum 2).
- One site inspection stateroom may be requested for incentive groups with 20 paid staterooms/suites under deposit.
 - Site Inspection stateroom will be booked at the prevailing rate at time of booking and the cruise fare will be credited to incentive group final payment providing incentive group remains above 20 confirmed paid staterooms.
- NCF and Taxes, Fees & Port Expenses are not subject to credit toward group final payment. Transfers and hotel service charges are additional.
- Restrictions apply: space subject to availability; site inspection must precede incentive group sailing and be on same or similar vessel, and sailing on same or similar itinerary.

FOR GROUPS ON WIND SURF, STAR PRIDE, STAR BREEZE, STAR LEGEND STAR SEEKER & STAR EXPLORER

- One complimentary trip director stateroom (cruise fare) is earned for every 10 paid staterooms (maximum 2).
- One (1) additional complimentary trip director staterooms (cruise fare) can be earned on groups of 50 paid staterooms or more (max 3).
- One site inspection stateroom may be requested for incentive groups with 20 paid staterooms/suites under deposit.
- One additional site inspection stateroom may be requested for groups with 50 or more paid staterooms under deposit.
 - Site Inspection stateroom will be booked at the prevailing rate at time of booking and the cruise fare will be credited to incentive group final payment providing incentive group remains above 20 confirmed paid staterooms.
- The cruise fare for the second stateroom for incentive groups will be credited to incentive group final payment providing incentive group remains above 50 confirmed staterooms.
- NCF and Taxes, Fees & Port Expenses are not subject to credit toward group final payment. Transfers and hotel service charges are additional.
- Restrictions apply: space subject to availability; site inspection must precede incentive group sailing and be on same or similar vessel, and sailing on same or similar itinerary.



A LA CARTE AMENITIES (ADDITIONAL CHARGES)

- Beverage packages/alcoholic beverages
- Cocktail receptions
- Shore excursions
(customized shore excursions available upon request)
- Internet (Wi-Fi), satellite telephone & fax
- Gift shop
- Laundry services (no dry cleaning)
- Salon and spa services (hair, manicurist, massage, facial, etc.)
- Medical services

YACHT IMAGES & VIDEOS

Please visit our Image Library where you may download various images and videos
<https://collection.cloudinary.com/windstar-cruises/>

INCENTIVE GROUP PAYMENT SCHEDULE

Payment	Amount	Due Date
Deposit with Signed Contract	10% of contract	Upon Signing
Payment 2	15% of contract	180 days prior to sailing
Payment 3	25% of contract	120 days prior to sailing
Final Balance	50% of contract	60 days prior to sailing

**Payments are accepted via wire transfer or company check only, and must come from one payment source (individual payments are not accepted).*

INCENTIVE GROUP CANCELLATION POLICY

Days Prior to Sailing	Stateroom/Suite Cancellation Allowed	Fee for Excess Cancellations
270-180	15%	10% of cruise fare
179-120	10%	15% of cruise fare
119-90	5%	25% of cruise fare
89-60	0	50% of cruise fare
59-30	0	75% of cruise fare
29 or less	0	100% of cruise fare



CHARTER POLICIES AND AMENITIES

Imagine the cachet of making a Windstar yacht your own. The intimate scale of our luxury yachts makes them ideal for a full-ship charter. Every day is yours by design as the Windstar yacht becomes an exclusive extension of the company down to the smallest detail.

The intimate scale and small-ship ambiance ensure a customized experience, guaranteed to make groups feel special. From flying the corporate flag to personalized shore excursions, Windstar works with you to create a truly memorable experience.

CHARTER AMENITIES

- Captain's Welcome Aboard cocktail reception
- Complimentary one-hour cocktail party with hot and cold hors d'oeuvres
- Complimentary stateroom deliveries during turndown service
- Complimentary meeting refreshment breaks
- Complimentary audio-visual equipment is available: slide & video projection units, screen, microphones, podium, and in-cabin media
- Deck BBQ under the stars (itinerary and weather dependent, may not be feasible on cruises embarking/debarking in US waters)
- Up to two complimentary site inspection staterooms/suites (cruise fare) may be requested for charters under deposit. Restrictions apply: space is subject to availability; site inspection must precede group sailing and be on same or similar vessel, and sailing on same or similar itinerary; NFC, Taxes, Fees & Port Expenses, transfers, and hotel service charge not included

A LA CARTE AMENITIES (ADDITIONAL CHARGES)

- Wi-Fi, satellite telephone & fax
- Gift shop
- Laundry services (no dry cleaning)
- Salon and spa services: hair, manicurist, massage, facial, etc.
- Medical services
- Shore excursions (customized shore excursions available upon request)
- Beverage packages
- Cocktail receptions

INCENTIVE GROUP PAYMENT SCHEDULE

Payment	Amount	Due Date
Deposit with Signed Contract	10% of contract, nonrefundable, with an irrevocable, unconditional Upon Signing letter of credit for 90% of contract	Upon Signing
Final Balance	90% of contract, Taxes, Fees & Port Expenses and service charges	60 days prior to sailing



MEET THE *TEAM*



AMY CONOVER | Director of Charter & Incentive Sales

Amy Conover is a seasoned travel industry professional with nearly three decades of experience in the cruise business. She joined Windstar Cruises in 2011 as Western Regional Sales Manager and was quickly promoted to Director of Charter & Incentive Sales. Amy leads a talented team from Windstar's Seattle office, focusing on corporate and incentive business development and building strong relationships with travel partners worldwide. Prior to Windstar, she was a successful travel advisor and entrepreneur, having launched several well-known cruise agencies. A Luxury Cruise Specialist and lifelong Windstar enthusiast, Amy calls the Seattle area home.

Amy Conover
Director of Charter & Incentive Sales
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LAURA URBAN | Charter & Incentive Sales Manager

Laura Urban brings over a decade of experience in the incentive travel market, known for her creative vision and strategic approach. As Charter & Incentive Sales Manager at Windstar Cruises, she collaborates with organizations to design memorable travel programs that inspire and connect. Laura's passion for crafting unique experiences and her innovative mindset make her a driving force in expanding Windstar's Charter & Incentive Channel. Her dedication to excellence and relationship-building continues to elevate the brand and deliver exceptional results.

Laura Urban
Charter and Incentive Sales Manager
Laura.Urban@windstarcruises.com



Group/Charter Request for Proposal

SUBMIT RFP NOW

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